



THE NATIONAL BANK

Importer/Exporter Package



Find out why we are New Zealand's Leading Foreign Exchange Service Provider¹

If you import or export and you'd like to access our trade and foreign exchange expertise – you can. **And you don't need to open a National Bank account or provide security.**

With our Importer/Exporter package, you can see for yourself why more New Zealand businesses trust us for their foreign exchange and trade requirements². Here are just some of the benefits we offer you:

- **Dedicated, personal service** – you'll have direct access to your own dedicated National Bank Foreign Exchange dealer to give you up-to-date information and source the most appropriate foreign exchange solutions for your business. You'll also have a dedicated International Specialist to work with you on your business trade needs.
- **International representation** – we have access to a network of trade offices in over 30 countries and relationships with a global network of correspondent banks. This means local knowledge of overseas economies – and help on the ground when issues arise.
- **Innovative trade solutions** – if you are an exporter, we can help you improve cashflow by arranging payment for your goods as soon as they leave New Zealand. If you are an importer, using our Sight Letters of Credit to pay for goods provides the assurance that you will receive what you've paid for.
- **Online services** – no matter where you might be – at home, the office or offshore – you can order and trade Foreign Exchange, access economic analysis and research, and establish and report on your Trade Finance transactions from any Internet-connected computer in the world. DirectDeal and Direct Trade Services mean you take the Bank with you wherever you are.

For more information, just contact one of our International Business Managers:

Allan Omeri

Ph: (09) 375 9136

Fax: (09) 357 4030

Email: allan.omeri@nbnz.co.nz

Jim Henderson

Ph: (09) 356 9118

Fax: (09) 356 9086

Email: jim.henderson@nbnz.co.nz

1. *EuroMoney Magazine 2005: No 1 New Zealand dollar Foreign Exchange service provider*

2. *Peter Lee Associates research 2005.*